

**21st Century Quality Jobs Program
Qualifying Basic Industries**

Manufacturing-

Industries classified under NAICS Manual Nos. [31](#), [32](#), [33](#), [5111](#), or [11331](#).

Research and Development and Testing Laboratories-

See NAICS Manual Nos. [541710](#) and [541380](#).

Central Administrative Offices, Corporate Offices and Technical Services-

See NAICS Manual Nos. [5611](#), [5612](#), [51821](#), [519130](#), [52232](#), [56142](#), [54191](#), [524291](#), and [551114](#).

Certain Warehouse/Distribution Operations-

See NAICS Manual No 42, where at least 40% of inventory is shipped out-of-state.

Transportation by Air-

See NAICS Manual No. [4811](#) if corporate headquarters and some reservations activities are within the state or 75% of air transport sales is to out-of-state consumers.

Flight Training Services-

See NAICS Manual No. [611512](#)

Other Support Activities for Air Transportation-

See NAICS Manual No. [488190](#).

Support Activities for Rail and Water Transport

See NAICS Manual Nos. 4882, 4883

Wind Power Electric Generation Equipment Repair & Maintenance-

See NAICS Manual No. [811310](#).

- The following Service Companies qualify if 50% of the sales are out-of-state:

Motor Freight Transportation and Warehousing

See NAICS Nos. [493](#), [484](#), [4884-4889](#) –

Arrangement of Passenger Transportation

See NAICS Nos. [561510](#), [561520](#), [561599](#) –

Transportation of Freight or Cargo

See NAICS No. [541614](#) -

Certain Communications Services

See NAICS Nos. [51741](#) and [51791](#) -

Certain Refuse Systems that Distribute Methane Gas

See NAICS No. [5622](#) -

Grocery Wholesale Distributing

See NAICS Nos. [4244](#) and [4245](#) -

Insurance Carriers

See NAICS No. [5241](#) -

Insurance Claims Processors only

See NAICS Nos. [524210](#) and [524292](#) -

Adjustment and Collection Services

See NAICS No. [561440](#) - (75% of loans are made to out of state debtors)

Mailing, Reproduction, Commercial Art, Photography, and Stenographic Services

See NAICS Nos. [541430](#), [541860](#), [541922](#), [561439](#), [561492](#) -

Services to Dwellings and Other Buildings

See NAICS No. [5617](#) -; excluding 5617-30

Miscellaneous Equipment Rental

See NAICS Nos. [5323](#) and [5324](#)

Personnel Supply Services

See NAICS No. [5613](#) -

Computer Programming, Data Processing and Other Computer-Related Services

See NAICS Nos. [5112](#), [5182](#), [5191](#), [5415](#) -

Miscellaneous Business Services

See NAICS Nos. [561410](#), [56142](#), [561421](#), [561422](#), [56143](#), [561431](#), [561439](#) and [5616](#), [519110](#) -

Medical and Diagnostic Laboratories

See NAICS No. [6215](#) -

Engineering, Management and Related Services

See NAICS Nos. [5412](#), [5414](#), [5415](#), [5416](#), [5417](#), [54131](#), [54133](#), [54136-54137](#), [54182](#), and [541990](#) -

Agricultural Production

See NAICS Nos. [112120](#) and [112310](#)-

Alternative Energy Structure Construction

See NAICS No. 237130

Alternative Energy Equipment Installation

See NAICS Nos. 238160, 238220

Professional Organizations

See NAICS No. 813920 -

Electric Services Companies-

The program also applies to electric service companies within NAICS Nos. 221111-221122 - Exempt Electric Wholesale Generators if 90% of energy input is consumed from in-state sources and 90% of sales are out-of-state.

Additional codes added for 21st Century Quality Jobs Program only:

Specialty Hospitals

See NAICS No. 62231, (no out-of-state sales requirements)

Performing Arts Companies

See NAICS No. 7111, (no out-of-state sales requirements)

The following qualifying NAICS codes have a 50% out-of-state sales requirement:

Heavy and Civil Engineering Construction

See NAICS No. 237-

Motion Picture and Video Industries

See NAICS No. 5121-

Sound Recording Industries

See NAICS No. 5122-

Securities, Commodity Contracts, Financial Investments & Related Activities

See NAICS No. 523-

Insurance Carriers and Related Activities

See NAICS No. 524-

Funds, Trusts, and other Financial Vehicles

See NAICS No. 525-

Professional, Scientific, and Technical Services

See NAICS No. 5411, 5412, 5413, 5414, 5418, 5419-

Effective 1.1.2012

21st Century Average County Wage

Year 2010 data to be used as of February 1, 2012
 State Threshold Wage: \$97,381

County	100% Wage	300% Wage
Adair	\$ 28,542	\$ 85,626
Alfalfa	\$ 28,652	\$ 85,956
Atoka	\$ 28,504	\$ 85,512
Beaver	\$ 32,731	\$ 97,381
Beckham	\$ 39,390	\$ 97,381
Blaine	\$ 30,667	\$ 92,001
Bryan	\$ 31,154	\$ 93,462
Caddo	\$ 32,061	\$ 96,183
Canadian	\$ 35,907	\$ 97,381
Carter	\$ 37,364	\$ 97,381
Cherokee	\$ 30,466	\$ 91,398
Choctaw	\$ 28,287	\$ 84,861
Cimarron	\$ 28,039	\$ 84,117
Cleveland	\$ 33,885	\$ 97,381
Coal	\$ 28,013	\$ 84,039
Comanche	\$ 40,182	\$ 97,381
Cotton	\$ 30,119	\$ 90,357
Craig	\$ 31,122	\$ 93,366
Creek	\$ 35,783	\$ 97,381
Custer	\$ 33,867	\$ 97,381
Delaware	\$ 28,415	\$ 85,245
Dewey	\$ 31,833	\$ 95,499
Ellis	\$ 33,306	\$ 97,381
Garfield	\$ 37,405	\$ 97,381
Garvin	\$ 35,298	\$ 97,381
Grady	\$ 32,775	\$ 97,381
Grant	\$ 35,116	\$ 97,381
Greer	\$ 30,328	\$ 90,984
Harmon	\$ 29,588	\$ 88,764
Harper	\$ 31,686	\$ 95,058
Haskell	\$ 25,836	\$ 77,508
Hughes	\$ 28,124	\$ 84,372
Jackson	\$ 35,571	\$ 97,381
Jefferson	\$ 27,740	\$ 83,220
Johnston	\$ 29,833	\$ 89,499
Kay	\$ 36,107	\$ 97,381
Kingfisher	\$ 36,724	\$ 97,381
Kiowa	\$ 29,824	\$ 89,472
Latimer	\$ 37,744	\$ 97,381

County	100% Wage	300% Wage
Le Flore	\$ 29,388	\$ 88,164
Lincoln	\$ 31,338	\$ 94,014
Logan	\$ 29,841	\$ 89,523
Love	\$ 29,886	\$ 89,658
McClain	\$ 32,220	\$ 96,660
McCurtain	\$ 30,180	\$ 90,540
McIntosh	\$ 26,914	\$ 80,742
Major	\$ 30,745	\$ 92,235
Marshall	\$ 31,182	\$ 93,546
Mayes	\$ 34,881	\$ 97,381
Murray	\$ 31,183	\$ 93,549
Muskogee	\$ 35,528	\$ 97,381
Noble	\$ 35,466	\$ 97,381
Nowata	\$ 27,906	\$ 83,718
Okfuskee	\$ 28,669	\$ 86,007
Oklahoma	\$ 43,883	\$ 97,381
Okmulgee	\$ 30,987	\$ 92,961
Osage	\$ 31,849	\$ 95,547
Ottawa	\$ 29,314	\$ 87,942
Pawnee	\$ 32,091	\$ 96,273
Payne	\$ 34,111	\$ 97,381
Pittsburg	\$ 37,323	\$ 97,381
Pontotoc	\$ 32,541	\$ 97,381
Pottawatomie	\$ 30,652	\$ 91,956
Pushmataha	\$ 27,590	\$ 82,770
Roger Mills	\$ 35,531	\$ 97,381
Rogers	\$ 38,385	\$ 97,381
Seminole	\$ 31,920	\$ 95,760
Sequoyah	\$ 25,916	\$ 77,748
Stephens	\$ 36,754	\$ 97,381
Texas	\$ 34,100	\$ 97,381
Tillman	\$ 30,725	\$ 92,175
Tulsa	\$ 43,191	\$ 97,381
Wagoner	\$ 30,327	\$ 90,981
Washington	\$ 42,773	\$ 97,381
Washita	\$ 31,910	\$ 95,730
Woods	\$ 27,080	\$ 81,240
Woodward	\$ 37,166	\$ 97,381

Source: U.S. Department of Commerce, Bureau of Economic Analysis, Table CA34

