



ANNOUNCED NEW AND EXPANDED MANUFACTURERS AND SERVICES

First Quarter 2010
REPORT

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Research and Economic Analysis
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In Brief – Announcements in Manufacturing Investment in the First Quarter of 2010 Top \$166.5 Million

Manufacturing Sector

Data collected by the Oklahoma Department of Commerce shows investment announced by new and expanding manufacturers and processors in the first three months of 2010 totaled just over \$166.5 million. Within the next three years, over 1,076 new jobs will be created by four new and nine expanding manufacturing firms.

Major announcements over in the first quarter were made by FlightSafety International, Broken Arrow; Encore Catoosa LLC, Port of Catoosa; Tyson Foods, Broken Bow; Cellu Paper, Oklahoma City; Flanders Corp., Ardmore; and Hitachi Computer Products, Norman.

In comparing the same time period to 2009, the numbers in all categories for manufacturing have increased in 2010. Of course these are announcements and not necessarily finished projects, but it appears manufacturing is more robust in Oklahoma at this time.

Service Sector

In the service sector, three new firms and four expanding firms announced \$7.75 million in investments in the first quarter of 2010. During the next three years, these service providers plan to increase employment by 518 new jobs.

Major announcements were made by Weather Decision Technologies, Norman; Titan Private Security Vault, Sapulpa; and TCIM, with a new facility in Oklahoma City and employment expansions in Tulsa, Norman, and Edmond.

Information for this report comes from a variety of sources, including newspaper clippings, internal Commerce Department reports, and local economic development organizations. This report lists only manufacturers and services wishing to make **public** announcements concerning their new or expanding firms.

These figures appear in the Oklahoma Department of Commerce's publication, Announced New and Expanded Manufacturers and Processors Report, First Quarter 2010. For more information, please contact: Debra Lea, Oklahoma Department of Commerce, (405) 815-5183 or by e-mail: Debra_Lea@okcommerce.gov.

TECHNICAL NOTES

INTERVAL:

The *Announced New and Expanded Manufacturers and Services Report* is produced by Research and Economic Analysis of the Oklahoma Department of Commerce. Data is compiled on a calendar year basis. Four reports are produced per year: one for each of the first three-quarters and a final report, which combines all four quarters.

INCLUSION:

This report includes new and expanding manufacturers and selected services. Only companies making **public announcements** of their projects are included in this report.

SOURCE:

Information for this report is provided by a variety of sources, including internal Department of Commerce reports, a statewide clipping service and local economic development agencies. Contributions are always welcome. Please contact the Research and Economic Analysis for further information.

CATEGORY NOTES:

The employment portion of the report now lists just one category: Jobs Within 3 Years. Companies announce the number of jobs which they intend to fill immediately or over the next several years, up to three.

Previously, service announcements were restricted to firms hiring over 100 employees or investing over \$1 million. This restriction was removed beginning in 1996. We will continue to print

only service announcements from selected business-related services.

Investment figures for both manufacturers and services are gathered and pooled for the report. Individual company information is not made public. Also note that many companies do not choose to release the investment dollars, so our total figures may be understated. Or, they may be overstated when companies do not complete the new or expanded project.

RELIABILITY:

Every effort is made to ensure that listings in this report are as accurate as possible. Announced projects are in various states of completion at the time announcements are made in this report. Occasionally, companies will decide to amend or abandon their announced plans, depending upon economic conditions.

In the past, Commerce has performed annual surveys to verify the performance of the new and expanding manufacturers listed in the report. On average, 50% of the jobs announced are actually hired, while 70% of the square footage planned was bought, built, or leased.

AVAILABILITY:

Copies of quarterly and annual editions of this report are available at <http://www.okcommerce.gov> on-line. Choose *Data & Research*, then choose *Economic and Business Data*, scroll down to *New Growth & Expansion*, and open *Announced New and Expanded Manufacturers Reports*.

ANNOUNCEMENTS OF MANUFACTURERS AND PROCESSORS SUMMARY TABLE

	Most Recent	Year-Ago	Annual Summary	Quarterly Data		
	1 st Quarter 2010	1 st Quarter 2009	2009	4 th Quarter 2009	3 rd Quarter 2009	2 nd Quarter 2009
No. of Companies, New	4	2	11	1	5	3
No. of Companies, Exp.	<u>9</u>	<u>5</u>	<u>32</u>	<u>6</u>	<u>9</u>	<u>12</u>
Total Co. Announcements	13	7	43	7	14	15
Jobs, New	270	525	2,261	1,400	170	166
Jobs, Expanding	<u>806</u>	<u>190</u>	<u>3,482</u>	<u>264</u>	<u>1,250</u>	<u>1,778</u>
Total Job Announcements	1,076	715	5,743	1,664	1,420	1,944
Square Footage, New	496,195	376,000	1,069,000	75,000	218,000	400,000
Square Footage, Exp.	<u>1,152,104</u>	<u>50,000</u>	<u>427,800</u>	<u>174,000</u>	<u>31,800</u>	<u>172,000</u>
Total Square Footage	* 1,648,299	426,000	1,496,800	249,000	249,800	572,000
Dollar Investment, New	\$70,000,000	\$30,000,000	\$423,400,000	\$150,000,000	\$11,000,000	\$232,400,000
Dollar Investment, Exp.	<u>\$96,525,000</u>	<u>\$113,700,000</u>	<u>\$288,016,000</u>	<u>\$80,700,000</u>	<u>\$12,700,000</u>	<u>\$80,916,000</u>
Total Dollar Investment	\$166,525,000	\$143,700,000	\$711,416,000	\$230,700,000	\$23,700,000	\$313,316,000

* Under-reported

ANNOUNCEMENTS OF SELECTED SERVICES SUMMARY TABLE

	Most Recent	Year-Ago	Annual Summary	Quarterly Data		
	1 st Quarter 2010	1 st Quarter 2009	2009	4 th Quarter 2009	3 rd Quarter 2009	2 nd Quarter 2009
No. of Companies, New	3	1	6	0	2	3
No. of Companies, Exp.	<u>4</u>	<u>2</u>	<u>26</u>	<u>4</u>	<u>9</u>	<u>11</u>
Total Co. Announcements	7	3	32	4	11	14
Jobs, New	285	205	640	0	30	405
Jobs, Expanding	<u>233</u>	<u>20</u>	<u>4,155</u>	<u>247</u>	<u>2,215</u>	<u>1,673</u>
Total Job Announcements	518	225	4,795	247	2,245	2,078
Dollar Investment, New	\$2,750,000	0	\$155,500,000	0	\$30,000,000	\$125,500,000
Dollar Investment, Exp.	<u>\$5,000,000</u>	<u>\$2,000,000</u>	<u>\$639,500,000</u>	<u>\$16,000,000</u>	<u>\$603,500,000</u>	<u>\$18,000,000</u>
Total Dollar Investment	\$7,750,000	\$2,000,000	\$795,000,000	\$16,000,000	\$633,500,000	\$143,500,000

**ANNOUNCED
NEW AND EXPANDED
MANUFACTURERS
BY COUNTY**

**First Quarter 2010
REPORT**

COUNTY SUMMARY OF MANUFACTURING COMPANIES
(Two or More Announcements)

County	Data	Expansion	New	Total
Rogers	Type of Announcement	1	1	2
	Jobs Over 3 Years	50	50	100
	Square Footage	-	-	-

County	Data	Expansion	New	Total
Tulsa	Type of Announcement	3		3
	Jobs Over 3 Years	400		400
	Square Footage	732,104		732,104

**MANUFACTURERS AND PROCESSORS
BY COUNTY**

First Quarter 2010

COUNTY COMPANY	TYPE DATE	CITY	NAICS CODE	PRODUCT	JOBS	BUILDING SQ. FT.
<i>Cleveland</i> Hitachi Computer Products	Expansion Jan-10	Norman	334112	Manufactures computer peripherals; distribution center	75	200,000
<i>Comanche</i> Goodyear	Expansion Feb-10	Lawton	326311	Auto and truck tires	0	200,000
<i>Grady</i> RT Manufacturing	Expansion Jan-10	Chickasha	333132	Manufactures oilfield hydraulic work over units and aux. equip.	34	N/A
<i>Kay</i> Total Energy Fabrication	New Mar-10	Blackwell	332420	Pressure vessels - mfg, install, repair, modify	20	25,000
<i>Lincoln</i> Central Expanded Metals	Expansion Feb-10	Chandler	332313	Produces expanded metal sheets	15-20	20,000
<i>McCurtain</i> Tyson Foods	Expansion Mar-10	Broken Bow	311615	Poultry processing	230	Equip.
<i>Oklahoma</i> Cellu Paper	New Feb-10	Oklahoma City	322121	Manufactures large rolls of tissue paper and paper napkins	50	30,195

COUNTY COMPANY	TYPE DATE	CITY	NAICS CODE	PRODUCT	JOBS	BUILDING SQ. FT.
<i>Rogers</i> Encore Catoosa LLC	New Jan-10	Port of Catoosa	324110	Biodiesel and glycerin refinery	50	Land, storage tanks
Pelco Sturctural LLC	Expansion Feb-10	Claremore	335932	Manufactures electrical transmission poles	50	0
<i>Tulsa</i> Darby Equipment Co.	Expansion Mar-10	Tulsa	333513	Manufactures pipe bending machinery	-	N/A, equip.
FlightSafety International Inc.	Expansion Feb-10	Broken Arrow	333319	Mfr. search and navigation systems	300	370,000
Resource One	Expansion Jan-10	Tulsa	323110	Printing, direct marketing	100	362,104

**MANUFACTURERS AND PROCESSORS
BY COMPANY**

First Quarter 2010

COMPANY	TYPE DATE	CITY COUNTY	NAICS CODE	PRODUCT	JOBS	BUILDING SQ. FT.
Cellu Paper	New Feb-10	Oklahoma City Oklahoma	322121	Manufactures large rolls of tissue paper and paper napkins	50	30,195
Central Expanded Metals	Expansion Feb-10	Chandler Lincoln	332313	Produces expanded metal sheets	15-20	20,000
Darby Equipment Co.	Expansion Mar-10	Tulsa Tulsa	333513	Manufactures pipe bending machinery	-	N/A, equip.
Encore Catoosa LLC	New Jan-10	Port of Catoosa Rogers	324110	Biodiesel and glycerin refinery	50	Land, storage tanks
Flanders Corp.	New Jan-10	Ardmore Carter	333999 333411	Manufacturers filters for HVAC and industrial specialty filters for various industries	150	441,000
FlightSafety International Inc.	Expansion Feb-10	Broken Arrow Tulsa	333319	Mfr. search and navigation systems	300	370,000
Goodyear	Expansion Feb-10	Lawton Comanche	326311	Auto and truck tires	0	200,000
Hitachi Computer Products	Expansion Jan-10	Norman Cleveland	334112	Manufactures computer peripherals; distribution center	75	200,000
Pelco Sturctural LLC	Expansion Feb-10	Claremore Rogers	335932	Manufactures electrical transmission poles	50	0
Resource One	Expansion Jan-10	Tulsa Tulsa	323110	Printing, direct marketing	100	362,104

COMPANY	TYPE DATE	CITY COUNTY	NAICS CODE	PRODUCT	JOBS	BUILDING SQ. FT.
RT Manufacturing	Expansion Jan-10	Chickasha Grady	333132	Manufactures oilfield hydraulic work over units and aux. equip.	34	N/A
Total Energy Fabrication	New Mar-10	Blackwell Kay	332420	Pressure vessels - mfg, install, repair, modify	20	25,000
Tyson Foods	Expansion Mar-10	Broken Bow McCurtain	311615	Poultry processing	230	Equip.

**ANNOUNCED
NEW AND EXPANDED
SERVICES
BY COUNTY**

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**COUNTY SUMMARY OF Service COMPANIES
(Two or More Announcements)**

County	Data	Expansion	New	Total
Cleveland	Type of Announcement	1	1	2
	Jobs Over 3 Years	100	40	140
	Square Footage	-	-	-

County	Data	Expansion	New	Total
Oklahoma	Type of Announcement		2	2
	Jobs Over 3 Years		245	245
	Square Footage			

SERVICES BY COUNTY

First Quarter 2010

COUNTY COMPANY	TYPE DATE	CITY	NAICS CODE	PRODUCT	JOBS	BUILDING SQ. FT.
<i>Cleveland</i> Agio Technology	New Jan-10	Norman	541513	Managed IT services for hedge funds	40	N/A
Weather Decision Technologies	Expansion Feb-10	Norman	541990	Weather products & services for a variety of customers	100	N/A
<i>Creek</i> Titan Private Security Vault	Expansion Mar-10	Sapulpa	518210	Commercial data storage	-	17,000
<i>Oklahoma</i> AEGIS Food Testing Lab. of OK	New Jan-10	Oklahoma City	541380	Food testing laboratory	45	N/A
TCIM	New Jan-10	Oklahoma City	561422	In- and out-bound call centers	200	0
<i>Tulsa</i> CymSTAR	Expansion Feb-10	Broken Arrow	541330	Engineering services to the US military, re simulation and training	83	N/A
<i>Tulsa, Cleveland, Oklahoma</i> TCIM	Expansion Jan-10	Tulsa/Norman/ Edmond	561422	In- and out-bound call centers	50	0

**SERVICES
BY COMPANY**

First Quarter 2010

COMPANY	TYPE DATE	CITY COUNTY	NAICS CODE	PRODUCT	JOBS	BUILDING SQ. FT.
AEGIS Food Testing Lab. of OK	New Jan-10	Oklahoma City Oklahoma	541380	Food testing laboratory	45	N/A
Agio Technology	New Jan-10	Norman Cleveland	541513	Managed IT services for hedge funds	40	N/A
CymSTAR	Expansion Feb-10	Broken Arrow Tulsa	541330	Engineering services to the US military, re simulation and training	83	N/A
TCIM	Expansion Jan-10	Tulsa/Norman/Edmond Tulsa/Cleveland/Oklahoma	561422	In- and out-bound call centers	50	0
TCIM	New Jan-10	Oklahoma City Oklahoma	561422	In- and out-bound call centers	200	0
Titan Private Security Vault	Expansion Mar-10	Sapulpa Creek	518210	Commercial data storage	-	17,000
Weather Decision Technologies	Expansion Feb-10	Norman Cleveland	541990	Weather products & services for a variety of customers	100	N/A