

## QUICK REFERENCE TO SBA LOAN PROGRAMS

PROGRAM	MAXIMUM LOAN SIZE	PERCENT OF GUARANTEE	USE OF PROCEEDS	MATURITY	MAXIMUM INTEREST RATES	GUARANTEE & OTHER FEES	ELIGIBILITY
<b>7(a) Loan Program</b> (SBA's primary loan program)	\$1,500,000 (Guarantee Amount) (Total loan cannot exceed \$2,000,000)	85% if total loan is \$150,000 or less  75% for loans greater than \$150,000	Expansion or renovation; construction of new facility; purchase land or buildings; purchase equipment, fixtures, leasehold improvements; working capital; refinance debt for compelling reasons; seasonal line of credit; inventory acquisition.	Depends on ability to repay; Generally, working capital 5-10 yrs; machinery, equipment, real estate, construction up to 25 yrs (not to exceed life of equipment).	Negotiable with Lender;  Loans under 7 yrs, maximum prime 2.25%;  7 yrs or more, maximum prime + 2.75%;  Under \$50,000, rates may be slightly higher.	<b>For loans of:</b> < \$150,000 – 2% of guaranteed portion. (Lender may retain 0.25% of gty. fee.) > \$150,000 < \$700,000 – 3%. > \$700,000 < \$1,000,000 – 3.5%. > \$1,000,000 – 3.5% (additional 0.25% on portion of gty > \$1 million.  Lender's Annual Serv. Fee – 0.55% of outstanding balance of SBA guaranteed portion.	Must be operated for profit; meet SBA size standards; show good character, management expertise, and commitment & show ability to repay; may not be involved in speculation or investment.
<b>CAPLines</b> Short-term, Revolving Lines of Credit) - Seasonal, - Contract, - Builders, - Standard Asset Based - Small Asset Based	\$2,000,000 (Total Loan Amount) >\$200,000 Standard.  <\$200,000 Small.	85% if total loan is \$150,000 or less  75% for loans greater than \$150,000	Finance seasonal working capital needs, costs to perform, construction costs, advances against existing inventory & receivables; consolidation of short-term debt.	5-year maximum	Prime + 2.25%	7(a) continued  For loans of 12 months or less guarantee fee 0.25% (.0025). Under standard asset-based, no restrictions on servicing fees.	Existing businesses See 7(a)
<b>International Trade Loans</b>	\$1,500,000 (Guarantee Amount)  (Total loan cannot exceed \$2,000,000)	85% if total loan is \$150,000 or less  75% for loans greater than \$150,000	Working capital improvements in U.S. for producing goods or services. May not be used to repay existing debt.	25-year maximum	See 7(a)	See 7(a)	Small business engaged or preparing to engage in international trade or business which has been adversely affected by competition from imports.
<b>Export Working Capital Program</b> Fast turnaround, may apply for pre-qualification letter	\$1,500,000 (Guarantee Amount)  (Total loan cannot exceed \$2,000,000)	90%	Short-term working capital loans to finance export transactions.	Matches simple transaction cycle or generally 1 year for line of credit.	No Cap	See 7(a)  Guarantee fee 0.25%.  No restrictions on servicing fee.	Small business exporters who need short-term working capital See 7(a) for other qualifications.
<b>504 Certified Development Corp Program</b>	The maximum amount of CDC/504 participation in a single project is \$1.5 million.  2 million for projects which meet certain Public Policy Goals & 4 million for manufacturers.	40% of project but not over \$1,500,000	Purchase of major fixed assets such as land, buildings, improvements, long-term equipment, construction, renovation.	10 or 20 years only	Based on current market rate for 5 and 10 year treasury issues, plus an increment above Treasury rate.	Ongoing guarantee fee 0.018%	For profit businesses that do not exceed \$7 million in tangible net worth and did not have average net income over \$2.5 million for past 2 years.
<b>SBA Express</b> Lender approves loan, no additional paperwork.	\$350,000. (Max. Loan Amount)	50%	Same as 7(a); limitations on real estate and construction. May be used for term loans or revolving credit.	Term loan same as 7(a)  No more than 7 years on revolving line of credit.	Lenders will be allowed to charge up to 6.5% over prime for loans of \$50,000 or less and up to 4.5% over prime for loans over \$50,000.	See 7(a)	See 7(a)
<b>Community Express</b>	\$250,000 (Max. Loan Amount)	85% loans up to \$150,000 & 75% for loans greater than \$150,000.	Loan proceeds may be used for most business purposes including start-up, expansion, equipment purchases working capital, inventory or real estate acquisitions.	Generally 5 to 10 years.	Lenders will be allowed to charge up to 4.75 over prime for loans of \$25m or < & 3.75 for loans >\$25m up to \$50m & 2.75 over prime for loans over \$50m depending on loan term.	See 7(a)	Persons who meet normal requirements for SBA loans. Also, must be located in one of Community Express's designated areas.