



OKLAHOMA

AGRIBUSINESS



155,000+

PEOPLE ARE EMPLOYED IN
OKLAHOMA'S AGRIBUSINESS
INDUSTRIES



5th

IN THE U.S. FOR SUNNY DAYS



OKLAHOMANS ARE HARD AT
WORK AT MORE THAN

77,000

FARMS (5TH IN THE U.S.),
growing and raising the state's
top commodities, such as beef,
canola, wheat, cotton, rye and
more.



In addition to feeding and
fueling America, **OKLAHOMA'S**
GLOBAL REACH OF
AGRICULTURAL EXPORTS IS
ESTIMATED AT

\$1.8B

Feeding and Fueling the U.S. and Beyond

More than three-quarters of Oklahoma is farmland so it's no surprise that agribusiness is big business here. Oklahoma's central location at the crossroads of North America combined with its integrated transportation systems and low cost of doing business mean that a variety of companies related to agriculture can thrive in our state.

OKLAHOMA STATISTICS

2nd

in rye production
(1.5 million bushels, 2019)

5TH

in wheat production
(110 million bushels, 2019)

5TH

in canola production
(30 million lbs., 2019)

5TH

in beef production
(5.3 million head marketed, 2019)

\$7.5 BILLION

in market value of
agricultural products

70+

"Made in Oklahoma"
coalition partners,
generating \$3.3 billion sales

1ST

Lowest Business Tax Burden in U.S.
(Anderson Economic Group)

16

contract packaging companies in Oklahoma

AGRICULTURE PRODUCTION

Oklahoma compared to national concentration:

3.1X FERTILIZER MANUFACTURING

3.5X ANIMAL PRODUCTION

5.6X LIVESTOCK MERCHANT WHOLESALERS

#2

Lowest Property Tax in U.S.
(Anderson Economic Group)

Oklahoma is a Right-to-Work state

Central Location

Whether a company is looking to ship products out or get materials in, Oklahoma's transportation system ensures delivery to and from every location around the globe.



88 MILLION PEOPLE

WITHIN 500-MILE RADIUS



135 PUBLIC AIRPORTS
2 INTERNATIONAL AIRPORTS



3 CLASS-I RAIL LINES

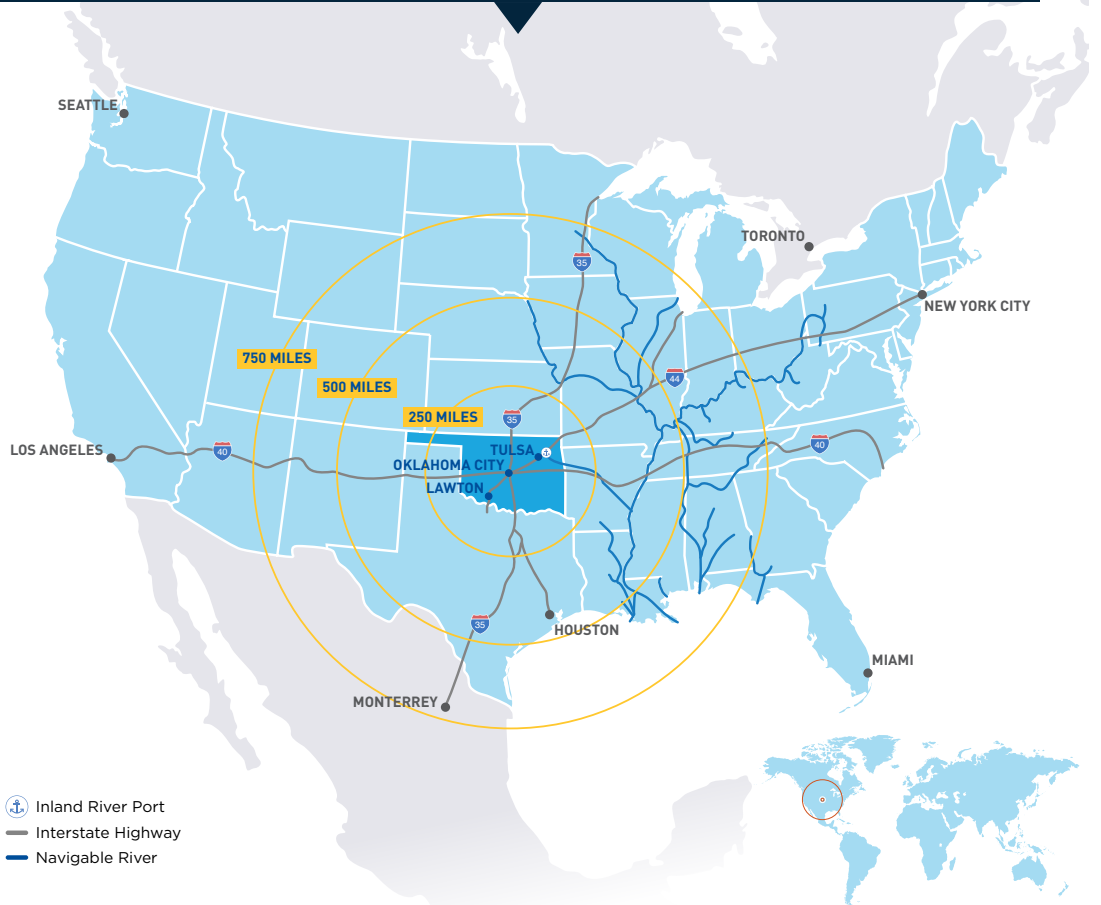


3 INTERSECTING HIGHWAYS 35 44 40



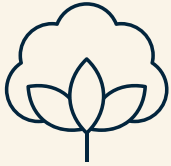
4 INLAND WATERWAY PORTS

AIR, RAIL, ROAD OR WATER - OKLAHOMA HAS AT ALL



TOP AGRICULTURE EXPORTS

Top Commodity Exports	2018	Increase since 2015
Meat	\$201,578,846	26%
Cotton	\$165,628,011	421%
Cereals	\$93,130,117	84%



COTTON PRODUCTION
421% INCREASE
 in cash receipts since 2015

Workforce

Global R&D centers for: agriculture, plant biology, forage improvement, sustainability

24 OKLAHOMA COLLEGES AND UNIVERSITIES offer certificates and degrees in agricultural business and management, animal sciences and livestock management, agricultural communication, public service and others.

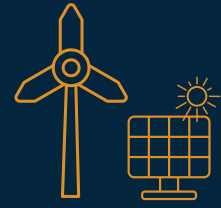
7,052 MANUFACTURING-RELATED PROGRAM completions annually in Oklahoma (2018-19) — **11% INCREASE** in the past 5 years.

RECRUITING AND TRAINING EMERGING STUDENT-LEADERS — Southwestern Oklahoma State University partners with Bar-S Foods to train student interns to become future supervisors. Bar-S Foods, a Sigma company, is a leading manufacturer of franks, sliced luncheon meats, sliced bacon and smoked sausage.



Oklahoma has **1,000+ Supply Chain, Transportation and Logistics graduates** over the past five years

20% INCREASE



OKLAHOMA'S ELECTRICITY PRODUCTION HAS BECOME MUCH MORE ENVIRONMENTALLY ADVANTAGEOUS TO THE AGRICULTURAL INDUSTRY OVER THE PAST DECADE.

OKLAHOMA IS

3rd

IN THE NATION FOR WIND ENERGY GENERATION.

INDUSTRIAL ELECTRIC POWER COSTS ARE

22%

LOWER THAN THE NATIONAL PRICES.

MORE THAN

90%

OF TOTAL PRODUCTION TRANSITIONING FROM COAL TO NATURAL GAS AND RENEWABLE SOURCES.

NATURAL GAS AND RENEWABLES ACCOUNT FOR

45%

OF OKLAHOMA'S TOTAL ELECTRICITY PRODUCTION (U.S. Department of Energy, 2019)



Innovation Grows Here

Global R&D centers for: agriculture, plant biology, forage improvement, sustainability

THE OKLAHOMA TEAM PROVIDES YOU WITH THE EXPERT AND CONFIDENTIAL GUIDANCE YOU NEED TO GET YOUR COMPANY UP AND RUNNING IN OKLAHOMA

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The Oklahoma Department of Commerce provides a single point of contact with the Governor, key state agencies and local communities. They will help with everything from site visits and workforce analysis to incentive analysis and training assistance – reducing red tape and optimizing your benefits throughout the process.
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To connect with the Oklahoma Team, call 800-588-5859 or visit okcommerce.gov/agribusiness

THE NOBLE FOUNDATION in Ardmore, Okla., operates 21 research laboratories at its 500,000 square-foot campus where it assists farmers and ranchers and conducts plant science research and agricultural programs. The area immediately surrounding the campus grounds is a Federal Opportunity Zone and Priority Enterprise Zone.

THE KERR CENTER FOR SUSTAINABLE AGRICULTURE manages 4,000 acres in eastern Oklahoma and focuses on finding sustainable solutions to the economic, social and environmental challenges facing agribusiness operations in Oklahoma.

THE ROBERT M. KERR FOOD & AGRICULTURAL PRODUCTS CENTER'S (FAPC) research laboratories, pilot-processing facilities, educational programs, and seminars keep food and agricultural processors and entrepreneurs on the forefront of cutting-edge value-added processing and technology.

THE OKLAHOMA MESONET is a network of environmental monitoring stations, designed and implemented by scientists at the University of Oklahoma (OU) and at Oklahoma State University (OSU). Mesonet data helps Oklahoma's businesses and farmers save millions of dollars annually through soil and crop analysis for planting, irrigation, harvesting, and recovery from natural disasters, informing farmers and businesses about approaching weather conditions that impact fuel consumption and transportation in the fields and on the roads, and allowing businesses to build long-term weather trend maps to optimize business processes and planning.

THE USDA OPERATES THE GRAZINGLANDS RESEARCH LABORATORY in El Reno to research conservation and protection methods.

AGRIBUSINESS IS CULTIVATED IN OKLAHOMA



OKLAHOMA Commerce

LEARN MORE AT: OKcommerce.gov/agribusiness