



OKLAHOMA
Commerce

IN THE CENTER OF IT ALL Oklahoma's Distribution & Transportation Sector

Oklahoma's central location in the continental United States continues to attract companies seeking to establish a logistics/distribution center to facilitate transportation of their products to end customers across the country.



Inland River Port
 Interstate Highway
 Navigable River

5.07¢/kWh

Average Industrial Electricity Rate

(Energy Information Administration)

#1 Lowest Commercial Electricity Cost

#1

Cost of Doing Business

(CNBC America's Top States for Business 2021)

Lower Taxes

Corporate income tax down to **4% from 6%**

Within **500 Miles** of more than **101 Million** Customers

Expansive Infrastructure Supports Oklahoma's Growing Distribution & Transportation Cluster



Two International Airports in Oklahoma City and Tulsa

- Lariat Landing, east of Will Rogers World Airport in Oklahoma City, offers a 1,000-acre multi-use, multi-industry development area. The area offers easy access to I-35, I-40 and I-44, and encompasses Oklahoma City's Foreign Trade Zone (FTZ).
- Tulsa International Airport in northeast Oklahoma also falls within a subzone of FTZ and is situated near I-244 & I-44.



Largest and Most Inland Ports in the Nation

- Located in Northeast Oklahoma, Tulsa Ports is the nation's furthest inland, all-weather, ice-free port, connecting to the Mississippi River and the Gulf of Mexico and seaports worldwide.
- Oklahoma's ports connect 12-state service areas with 20 states accessible through this waterway.



Intersection of 3 Major Interstate Highways

- More than 600 trucks per day travel Oklahoma's 12,000+ miles of highway, delivering goods to 26 major cities within an 800-mile length of haul.
 - I-35 (South Texas to Minnesota)
 - I-40 (Barstow, CA to North Carolina)
 - I-44 (North Texas to St. Louis)
- US Highways 69 and 412 ensure that every corner of the state is set up for moving goods efficiently



Rail Provides Freight Corridors throughout Oklahoma

Oklahoma's rail lines ship 226 million tons of cargo and 5+ million carloads of freight annually.

- BNSF's 195-acre site Logistics Center in Oklahoma City provides shovel-ready sites for industrial purposes, and fully permitted sites with rail infrastructure. It includes mainline turnouts, industry common track and inner roads.
- UP operates more than 1,200 miles of track in Oklahoma and has spent more than \$262 million on Oklahoma tracks, structures and facilities since 2016.

Dependable, Diverse, Affordable Power Grid

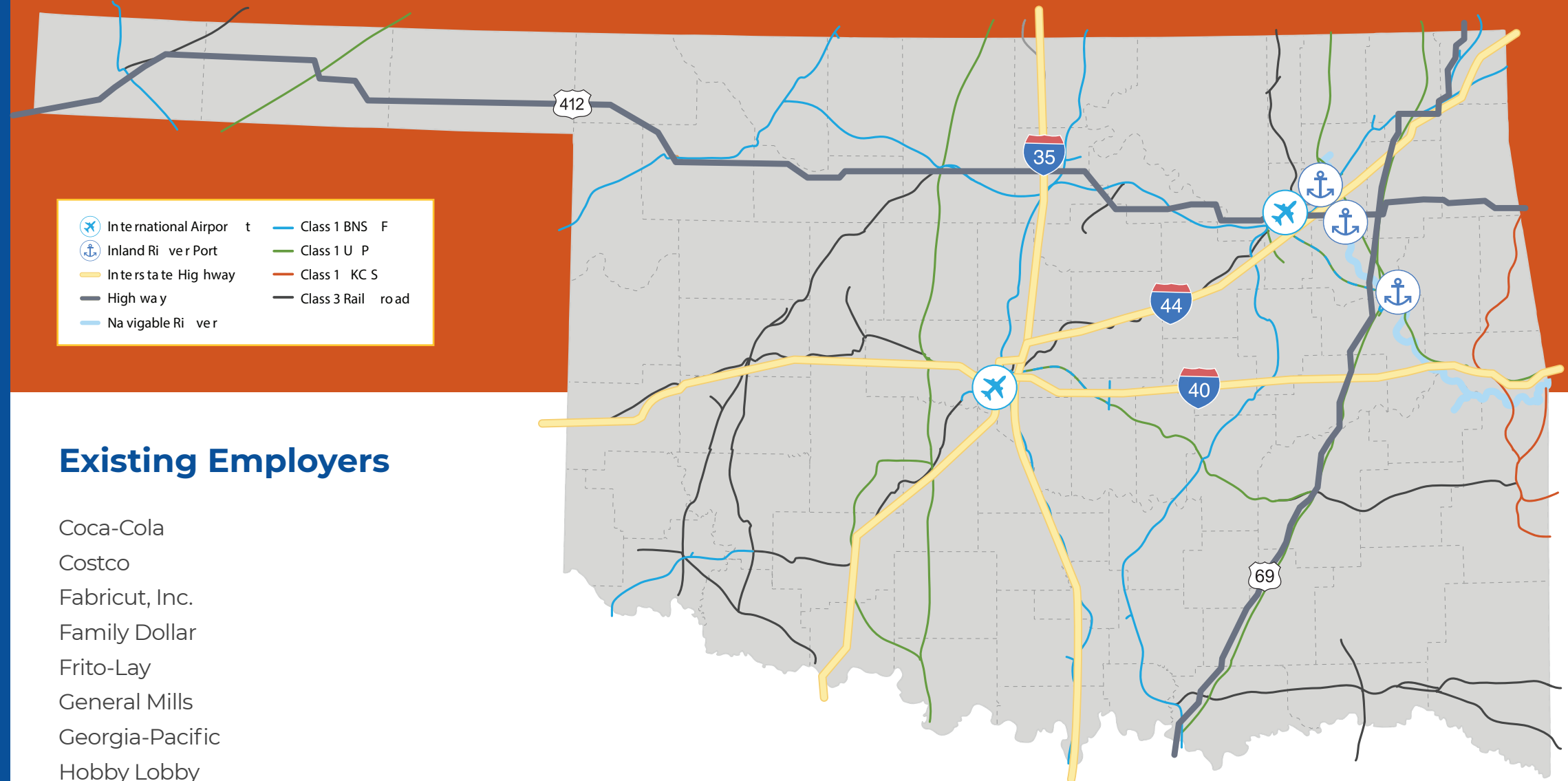
“Oklahoma has a strong and resilient electrical grid within the Southwest Power Pool that has repeatedly met the challenges of extreme conditions. Oklahoma’s grid strength continues to prove itself and the abundance of renewable resources enable us to meet companies’ sustainability goals for the future.”

– Janet Smith, Public Service Company of Oklahoma

“OG&E’s generation fleet performed admirably during the 2021 winter storm that affected much of the south-central U.S., with no generation-related outages (not including the controlled service interruptions requested by the Southwest Power Pool (SPP)). Voluntary conservation efforts helped reduce impact to the system, as we worked to ensure continuous operations.”

– David Kimmel, OG&E

From Oklahoma, companies can connect to more than 101 million customers within 500 miles.



Existing Employers

- Coca-Cola
- Costco
- Fabricut, Inc.
- Family Dollar
- Frito-Lay
- General Mills
- Georgia-Pacific
- Hobby Lobby
- Jasco Products
- Macy’s
- Malarkey Roofing
- Michelin North America Inc.
- Milo’s Tea
- Pepsi Bottling
- Sysco Food Service
- Terex Cranes
- Umicore Autocat USA
- VF Jeanswear
- Walmart

Supply Chain Database

Connex Oklahoma helps manufacturers find alternate suppliers, view their supply chain visually, avoid supply chain risks and find local suppliers.



Incentives

Quality Jobs Program

Cash payments of up to 5% of new payrolls for up to 10 years.

Small Employer Quality Jobs Program

Cash payments of up to 5% of new payrolls for up to 7 years for companies with 500 employees or less.

Investment/New Jobs Tax Credit

Provides growing manufacturers with a substantial tax credit based on either an investment in depreciable property or on the addition of full-time equivalent employees engaged in manufacturing, processing or aircraft maintenance.

Training for Industry Program

A program of Oklahoma CareerTech, the statewide system of career and technology education and training, which provides low- to no-cost training.

New Market Tax Credits

A federal incentive created to spur private investment in low-income urban and rural communities. Investors receive a 39% federal tax credit.

Five-Year Property Tax Exemption

A qualifying company (warehouse and distribution, manufacturing, research and development, certain computer/data processing services, refineries or aircraft repair) can be exempt for 5 years from ad valorem taxes upon new or expanded facilities.

Business Expansion Incentive Program

Annual cash payments to help existing companies expand in Oklahoma by targeting major capital investment in depreciable items like equipment and buildings.

Oklahoma has 4 Foreign Trade Zones

Two FTZs along the McClellan-Kerr Arkansas River Navigation System (MKARNS) near Tulsa; One adjacent to the Will Rogers International Airport in Oklahoma City; One in southeast Oklahoma serving the nearby Dallas-Fort Worth area.

56,000+

Currently working in Oklahoma's transportation sector

Average Earnings

\$74,122

(National average \$95,152)

87%

Growth in logistics and supply chain management graduates over the past 10 years

- Two Oklahoma universities (Northeastern State University and the University of Oklahoma) offer bachelor's degrees in Supply Chain Management.
- Oklahoma CareerTech offers multiple certifications and programs for logistics



“ We want to be where the puck is going. I believe Oklahoma is in the next wave. The location of our new facility puts us dead center for logistics and movement across North America.”

– Tony Aquila, CEO, Canoo

For more information, contact:

405-815-6552

LEARN MORE AT: okcommerce.gov/transportation



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