



Guide to Foreign Business in Oklahoma

The Oklahoma Department of Commerce offers trade and export assistance to companies looking to operate globally and promotes the state as a location for foreign direct investment.

This is Oklahoma

Population: **4,095,393** | Real GDP: **\$212.7B**

“When I took office, I promised to take Oklahoma to the world and bring the world to Oklahoma. This state is the best place in the country to start and grow a business, especially for global companies looking to expand in the U.S. market.”

– J. Kevin Stitt
Governor, State of Oklahoma

Key Industry Sectors

- » Aerospace & Defense
- » Agribusiness
- » Energy
- » Information Technology - Cybersecurity
- » Manufacturing

#1

Lowest Cost of Doing Business
CNBC America's Best States for Business, 2025

MRO Capital of the World

Two largest Aerospace Maintenance, Repair and Overhaul facilities in the world

845,000+

Acres of UAS test sites

20–30%

Lower Energy Costs Than the National Average
Energy Information Administration

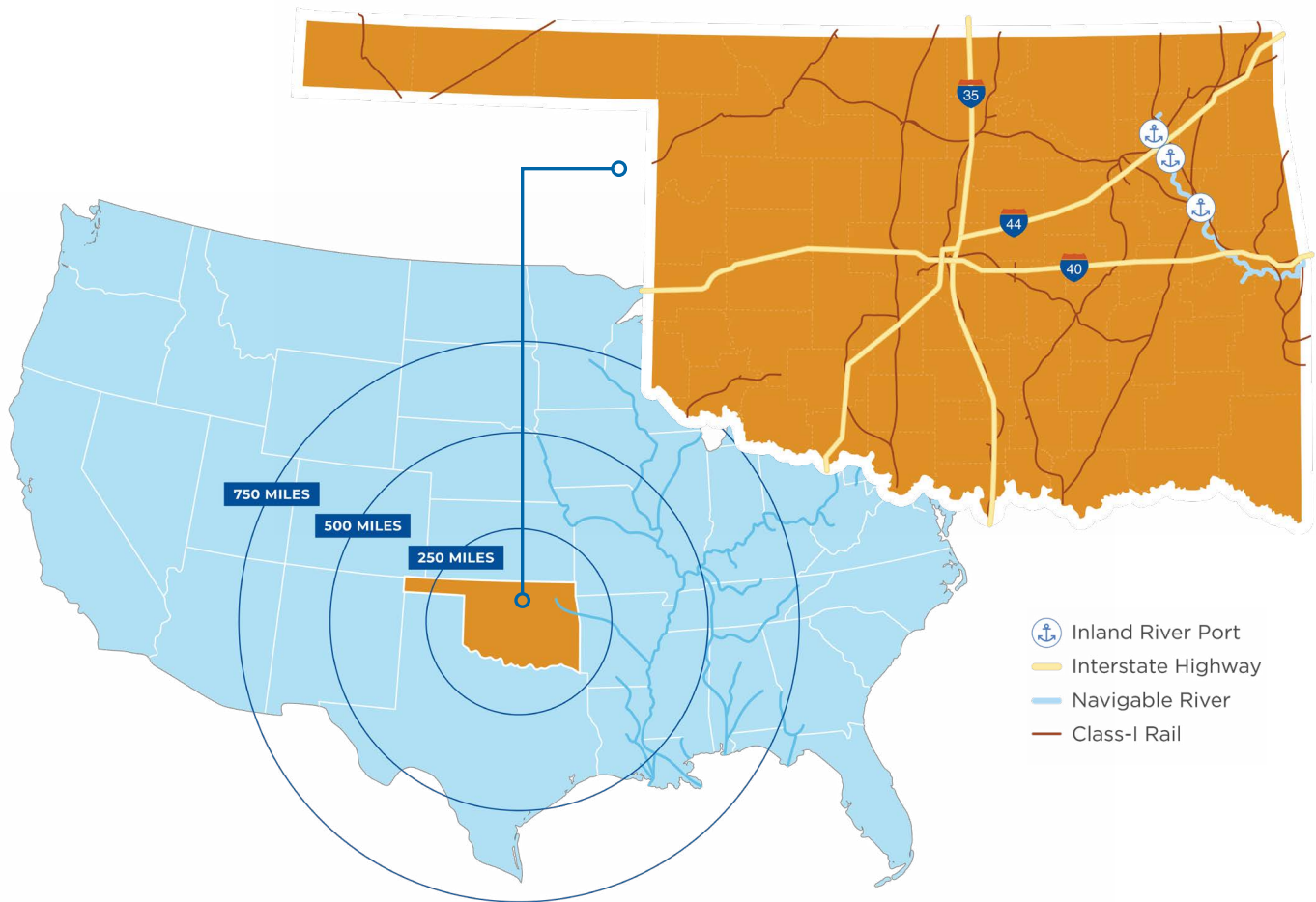
“Behind the Meter”

Law allows companies to build and own on-site electricity generation



Center of the U.S.

Rich in infrastructure-ready sites, right there in the middle of it all. Oklahoma operations glide smoothly from raw material to distribution thanks to an interconnected network of air, rail, road and river.



4

inland ports, including one of the largest, most inland ice-free river ports in the U.S.

131

public-use airports

2,600+

miles of Class-I rail lines

3

intersecting interstate highways offering access to every corner of the U.S.

99 Million

people within 500 miles

26

major cities within an 800-mile-length of haul

Oklahoma's Business Incentive Programs

Oklahoma is globally recognized for its incentive programs and pro-business environment – these help companies compete. Foreign-owned companies have the same access to incentive programs and tax advantages as our home-grown companies maximizing support for foreign investors.

QUALITY JOBS PROGRAM

Cash payments of up to 5% of new payrolls for up to 10 years

- » *\$2.5 million annual payroll within 3 years of start date when creating new full-time positions and paying new Oklahoma employees average wages above the state index wage*

SMALL EMPLOYER QUALITY JOBS PROGRAM

Cash payments of up to 5% of new payrolls for up to 7 years

- » *For qualifying small employer (500 employees or less) that create new full-time positions and pay new Oklahoma employees average wages above the state index wage*

21ST CENTURY QUALITY JOBS

Cash payments of up to 10% of new payrolls for up to 10 years.

- » *For companies that create 10 new full-time positions within 3 years and pay an average wage of typically 300% of the average county wage (Requires 50% out-of-state sales)*

ENGINEER WORKFORCE TAX CREDIT FOR AEROSPACE & CIVIL ENGINEER

Employer Benefits

New engineer graduates

- » *50% tax credit for reimbursed tuition costs for first 4 years of employment*

Hire Oklahoma graduates

- » *Up to 10% of wages paid during first 5 years of employment (Maximum of \$12,500 per employee annually)*

Hire non-OK graduates

- » *Up to 5% of wages paid during first 5 years of employment (Maximum of \$12,500 per employee annually)*

Employee Benefits

Eligible engineers may receive individual tax credit up to \$5,000 per year for 5 years.

FIVE-YEAR AD VALOREM EXEMPTION

A qualifying company can be exempt for 5 years from ad valorem taxes upon completion of new or expanded facilities. (Includes manufacturing, research and development, warehouse and distribution, and certain computer/data processing services, refineries or aircraft repair companies)

TRAINING FOR INDUSTRY PROGRAM

A program of Oklahoma's CareerTech System, the Training for Industry Program (TIP) provides low- to no-cost services including: training needs assessment and customized training program; training provided on-site or alternate locations; training delivered through local CareerTech centers throughout Oklahoma; reimbursement of training costs and more.

Foreign Trade Zones in Oklahoma

With multiple foreign trade zones (FTZs) and a central location, Oklahoma is built for global trade. At these designated secure areas, goods can be stored, manufactured or processed without being subject to formal U.S. Customs entry procedures or duty payments until imported products enter the U.S. market.



★ Foreign Trade Zone Sites
⚓ Inland River Ports
✈ International Airports
🛣 Interstate Highway
🌊 Navigable River

DUTY DEFERRAL AND ELIMINATION

Duties are only paid when items leave the FTZ and enter the US market. If items are exported from the FTZ to another country, no U.S. duties are paid.

NO DUTIES ON WASTE/SCRAP

If, during manufacturing within an FTZ, material is damaged or turned into scrap, no duties are paid on that portion.

INVERTED TARIFF RELIEF

If the finished product has a lower duty rate than the raw materials used, the company can pay the lower finished-product rate.

DEFER TARIFFS ON PRODUCTION EQUIPMENT

Defer duties on imported production equipment until the moment it enters commercial operation, freeing up cash during construction and startup.

LOGISTICS & EFFICIENCY

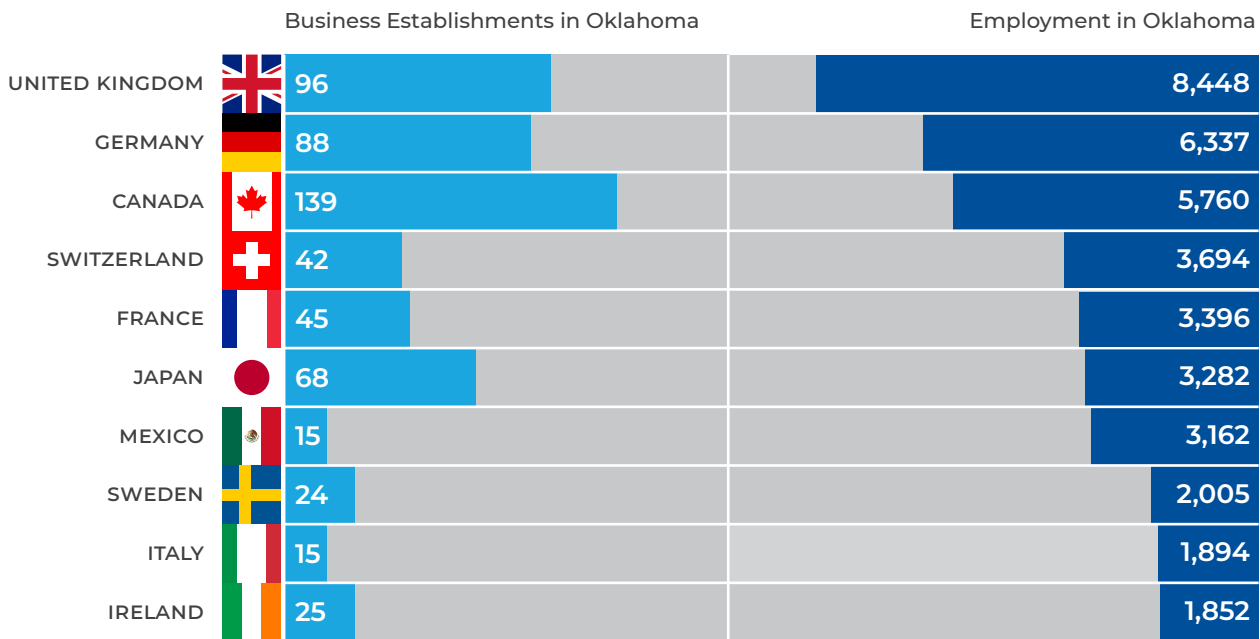
Goods can be stored, tested, cleaned, or repackaged without Customs interference, often resulting in quicker logistics.

INVENTORY HELD IN OKLAHOMA FTZs ARE EXEMPT FROM STATE AND LOCAL AD VALOREM TAXES.

Foreign Investors Finding Success in Oklahoma

Oklahoma is home to more than 654 international employers, employing 65,200 Oklahomans. In the past five years, foreign investors have announced \$6.35 billion in capital investments in Oklahoma, with a projected increase of more than 5,400 direct new jobs.

TOP FOREIGN INVESTMENTS IN OKLAHOMA



HITACHI

ABB



Lufthansa Technik



BOSCH

enel
Green Power

+GF+

ALFA LAVEAT

AGP
ArdaghGlass
Packaging

CBC

EGA

MUNCIE

Linde

Ferra

Sofidel

MLB INDUSTRIAL

FRUMAN & SORRELLI
FOOD GROUP



Being one of the Oklahoma Department of Commerce partners has had a meaningful impact on the Advanced Navigation & Positioning Corporation (ANPC) team.

Their proactive engagement, strategic introductions and deep understanding of aerospace and defense development in Oklahoma have accelerated our growth opportunities across the state. From navigating state resources to fostering partnerships with industry, military and academic stakeholders, the Oklahoma Commerce team has demonstrated a clear commitment to supporting innovation-driven companies like ANPC.

Their support has extended beyond Oklahoma's borders. We were proud to stand alongside the Oklahoma Commerce team at the Taipei Aerospace & Defense Technology Exhibition (TADTE 2025), strengthening our international presence, and at AUSA Annual Meeting and Exposition in partnership with FISTA, reinforcing our domestic defense engagement. These opportunities have provided ANPC with both global and national visibility. Through this collaboration, ANPC has strengthened its ability to expand operations, create high quality job opportunities and advance our systems and technologies. We look forward to many more successful years working together.

– Jeff Mains

CEO of Advanced Navigation
& Positioning Corporation (ANPC)

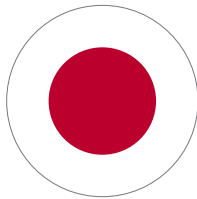


Oklahoma's Top Exports & Countries

OKLAHOMA'S TOP EXPORT COUNTRIES



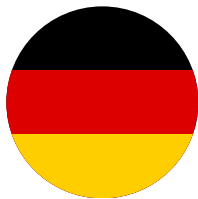
\$1.65B
CANADA



\$701M
JAPAN



\$560M
MEXICO



\$485M
GERMANY



\$422M
NETHERLANDS



\$327M
BRAZIL

TOP EXPORT CATEGORIES

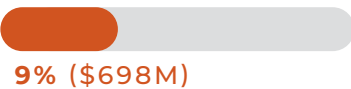
Industrial Machinery,
Including Computers



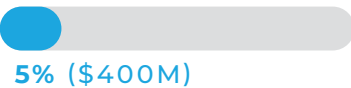
Aircraft, Spacecraft,
and Parts Thereof



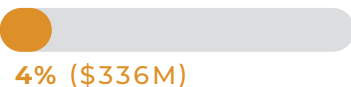
Electric Machinery Etc;
Sound Equip; TV Equip; Pts



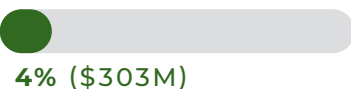
Nat Etc Pearls, Prec Etc
Stones, Pr Met Etc; Coin



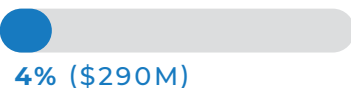
Pharmaceutical
Products



Optic, Photo Etc, Medic or
Surgical Instruments Etc



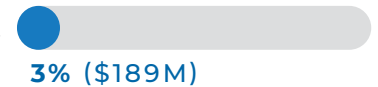
Vehicles, Except Railway
or Tramway, and Parts Etc



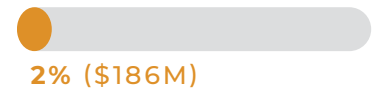
Plastics and
Articles Thereof



Arms and Ammunition;
Parts and Accessories Thereof



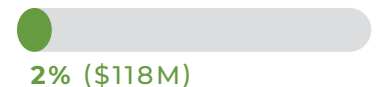
Inorg Chem; Prec & Rare-Earth
Met & Radioact Compd



Articles of
Iron or Steel



Meat And Edible
Meat Offal



All Other
Exports






We've looked across the United States for suitable sites, and we chose Oklahoma based on the state's site-ready infrastructure, the advantages of the Tulsa Ports, and the unique availability of reliable power. Just as important, Oklahoma's skilled and dedicated workforce and the state's abundant energy resources make it an ideal location for long-term investment and growth.

– Ziad Fares
EGA America Inc.



65,200

Oklahomans employed by 654 foreign-owned companies



\$6.35B

in capital investment into Oklahoma from FDI companies, over the past five years



\$7.5B

in export goods from Oklahoma industries to global markets over the past five years



5,400

FDI companies project creating 5,400 direct new jobs with an average wage of \$65,500+
(announcements since 2020)



The State of Oklahoma, the City of Tulsa and the Tulsa Airport have played an important role in the growth and long-term success of Lufthansa Technik and its three companies Lufthansa Technik North America, Lufthansa Technik Component Services and Lufthansa Technik Engine Services. From the very beginning, Oklahoma has provided a business-friendly environment, a skilled and dedicated workforce, and a strong commitment to supporting advanced aerospace and MRO operations.

State and local leaders have consistently engaged with us as true partners—facilitating workforce development programs, enabling smooth expansion processes and ensuring that our teams have access to the resources and talent needed to thrive. This collaborative spirit has allowed our organizations to grow, innovate and solidify Tulsa as a central hub for Lufthansa Technik’s engine and component services in the Americas.

We are proud to call Oklahoma and Tulsa home and deeply value the continued support that enables us to serve our customers worldwide with the highest standards of quality and reliability.

– **Michael Scheferhoff**

President and CEO
Lufthansa Technik



Lufthansa Technik

ABB’s expansion demonstrates Oklahoma’s competitive advantage through strategic incentive programs that attract manufacturing investment and create quality jobs with strong community collaboration.

– **Jim Creevy**

Vice President, U.S. Government
Relations and Public Affairs



Oklahoma Department of Commerce is Here to Assist

The Oklahoma Department of Commerce is the state's central economic development agency, with a mission to increase jobs, investment and economic prosperity. Through partnerships and collaborations with businesses, universities, nonprofits and government leaders, we foster a business environment that supports growth and shared community prosperity. Our team offers expert and confidential guidance to help ensure your company's success in Oklahoma.

Foreign Direct Investment Services

- » Customized site visits
- » Workforce analysis & training assistance
- » Incentive analysis and tax abatements
- » Permit assistance
- » State and local partnerships
- » Matchmaking meetings

Trade Services

- » Customized market research
- » Country market and sector information
- » Supply chain sourcing
- » Regulatory, customs, logistics and certification information
- » Trade show and trade mission assistance
- » Export counseling services

For more information, contact our team:



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OKLAHOMA
Commerce



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