

## **REQUEST FOR QUALIFICATIONS**

### **State of Oklahoma Economic Development Initiative**

Release Date: August 1, 2024

Submittals Due: Friday August 30, 2024 (5:00 P.M. CST)

## **SUMMARY**

The State of Oklahoma issues this Request for Qualifications (“RFQ”) to solicit and select a qualified technical assistance provider, who will assist the State towards its commitment to advance and diversify its statewide, national, and international economic development objectives. This will include, but not be limited to the creation of a public/private/partnership, which will leverage the strength of the private sector as its partner, as necessary to advance the establishment of:

- A statewide Economic Development Assessment.
- A statewide Master Economic Development Plan.
- A statewide Workforce Housing Integration Strategy.
- A focused pursuit to recruit emerging technologies within Oklahoma.
- The establishment of a multi-dimensional Capital Plan within a public/private/partnership.
- A proposed organizational plan and structure, as necessary to fulfill these objectives.

The State of Oklahoma has attempted to minimize the submittal requirements to maximize the prospect of receiving proposer's submittal. Only basic information concerning the Technical Team, Relevant Experience, Capacity, and References are required. This RFQ does not require submittal of detailed information such as a proposed plan and/or strategy. Rather, it is intended to secure the capacities and capabilities of a multifaceted advisory team, with a diverse and comprehensive background within economic development at a regional, state, or federal level.

## **OVERVIEW**

The State of Oklahoma is well recognized as a national leader in providing the most compelling environments and related incentives in pursuit of diverse economic development opportunities. As a national leader within the oil and gas, aerospace, healthcare, and a host of related industries, Oklahoma is committed to its pro-business environment and culture. However, it is our belief the emergence of advanced technologies such artificial intelligence (A.I.) and aerospace, combined with the need to integrate accessible, affordable housing, will determine the future of our state, national and global economies. Considering this, the State desires to

partner with the various capacities found within the private sector to assist us in innovatively addressing such challenges.

## **SUBMITTAL PROCESS**

All submissions must be received at the address below no later than Friday, August 30, 2024 (5:00 P.M. CST). One (1) electronic copy (via email) is required.

RFQ submittals are to be submitted via email to: **hello@okcommerce.gov**

The State of Oklahoma reserves the right to request additional information from responders following review of the information submitted.

### **1. Transmittal Cover Letter**

The transmittal letter shall include the following information:

- a) Name, address and telephone numbers, etc. for the lead respondent/company.
- b) Name, title, address, telephone number and email address of the person designated as the primary contact for the lead respondent/company.
- c) Legal structure of lead development company or anticipated entity (e.g. corporation, joint venture, limited partnership, etc.), date, and US jurisdiction of legal establishment.

### **2. Summary of Qualifications**

The respondent shall include a general summary of qualifications demonstrating their success at the state, federal, or international level within each of the categories below:

- a) Economic Development
  - Creating statewide economic development plans or strategies.
  - Leading publicly oriented economic development agencies.
  - Leveraging public-private-partnerships.
  - Leading national & international recruitment strategies.
  - Leading corporate & state investment negotiations.
  - Coordinating & leveraging state provided incentives.
  - Understanding and accessing federal investment programs.
  - Assisting in the creation of legislation and policy within state economic development efforts.
  - Experience in promoting primary markets.

- b) Public Infrastructure Development
  - Leading site selection strategies.
  - Development of industrial, technological or aviation parks.
  - Civil engineering technical capacity.
  - Master planning technical capacity.
- c) Affordable & Workforce Housing Creation
  - Creation of statewide housing strategies.
  - Relationships with industry builders and investors.
  - Relationships with local government and rural communities.
  - Experience with federal housing and funding programs.
  - Real estate and marketing experience.
- d) Emerging Markets and Leading Technologies
  - Edge Computing / Data centers.
  - Artificial intelligence-based Centers.
  - Advanced Aviation/ Aerospace.
- e) Power Generation / Energy Sector
  - Experience in the origination, recruitment, facilitation, and execution of advancing the development and capitalization of power generation-based corporations nationally and/or internationally.
  - Energy diversification projects
  - Knowledge of financing state and federal energy projects.
  - Understanding the ability to leverage public/private partnerships within the energy sector.

### **3.Organizational capacity**

The successful respondent to this RFQ must provide assurance as to its capability not only for representing the economic developmental objectives of the State, but also the need to coordinate with local, regional, state, and federal partners. Please share the capacity you hold in such regards and identify key members of your team.

### **4.References**

Provide references with sufficient information to ensure easy contact. This must include company/organization, names, titles, telephone numbers and

email addresses for individual who can provide information relating to the following items:

- a) Private equity financing
- b) Public agencies and local government
- c) General performance

Proposers are cautioned not to contact members of the review committee during this selection process, apart from general questions or clarifications regarding the RFQ process.

The State of Oklahoma reserves the right to modify, suspend or terminate at its sole discretion all aspects of the RFQ process. The State of Oklahoma also reserves its right to obtain further information from all responders submitting qualifications and to waive any defects as to form or content of any responses.

For questions pertaining to this RFQ contact:    **hello@okcommerce.gov**

A formal Question and Answer period pertaining to this RFQ will close on Friday, August 16, 2024 (5:00 P.M. CST).